

PIANOS IMPORTED DUTY FREE!

In consideration of the fact that Duties paid by me under protest have been returned, I now Declare a DISCOUNT OF TEN PER CENT. on First Cost of all American Pianos Sold at

WELLS' MUSIC STORE,

Nos. 105 and 107 FORT STREET, HONOLULU.

THIS REDUCES

THE PRICE OF THE CELEBRATED MATHUSCHEK PIANOS

And many others. We handle the Mathushek as OUR BEST PIANOS, because we believe them to be THE VERY BEST PIANOS, ESPECIALLY FOR THIS CLIMATE. We are backed up in our belief by the following ACKNOWLEDGMENTS of their Superiority by Well-Known Musical Critics:

THE FIRST PIANO IN JAPAN.

MATHUSCHEK PIANO MANUF'G CO.—Dear Sirs: The Piano purchased of your firm January 21, recently arrived at this, my address, via San Francisco. Having been requested to write you the condition in which it arrived, and how it stands the climate, I would state that after a journey of ten thousand miles, with three handlings, the Piano was in as perfect order and tune as it could have been in your factory, and I am of the opinion that its peculiar construction adapts it for service in this climate beyond any kind I have seen.

Yours, very truly, HOFFMAN ATKINSON.

MUSICAL CONSERVATORY, 802 BROADWAY, N. Y.

I am most happy to bear testimony to the great superiority of the Mathushek Pianos. I have been familiar for years with all of our most distinguished Pianos in this country, and I do not hesitate to say that the Colibri or small Piano is, in all respects, superior to the common sized square, by all other makers, and that the Orchestral common sized square is not surpassed, if indeed it be equaled, by any Concert Grand I have ever seen. These Pianos must take the lead of all known instruments, and their peculiar construction renders them by far the most durable, and the least liable to get out of tune.

EUGENE J. MERRIAM,

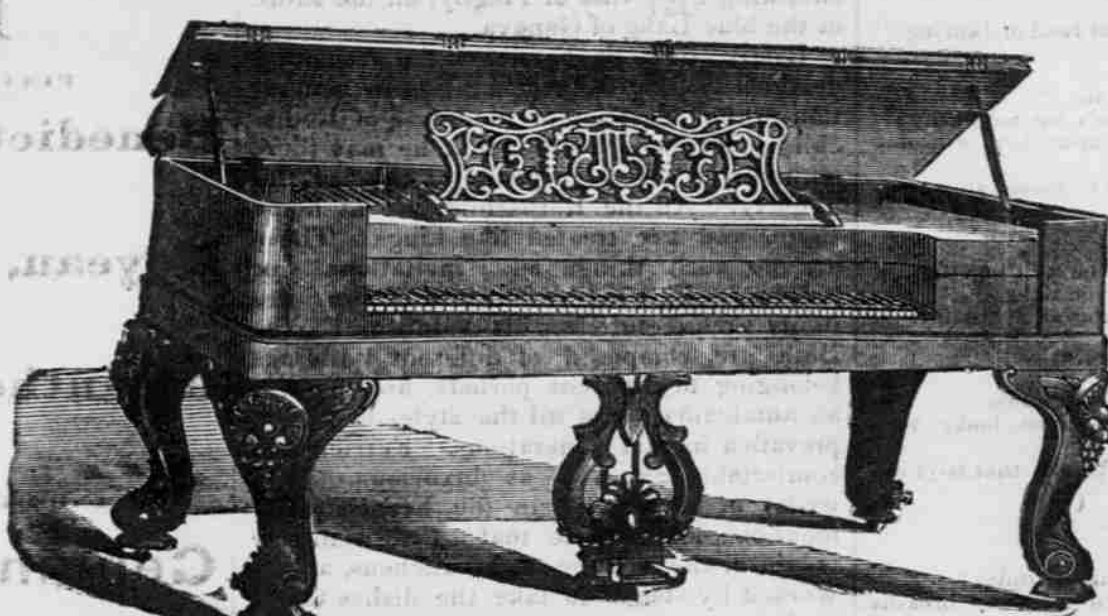
Organist Dr. Stryker's R. P. D. Church, cor. 34th St. and 8th Av.

DANA MUSICAL INSTITUTE, WARREN, OHIO, APRIL 2, 1871.

MATHUSCHEK PIANO MANUF'G CO.—Gents: In reply to yours of the 25th ult., asking how I was pleased with the Piano purchased of you in January last, I would say that they have been in use twelve months, and they are in as good condition as when they were first received. We shall restock with them as soon as we can dispose of the other makes we have on hand, for I am fully convinced that your Pianos are the best in use. A No. 1 Colibri has carried our large chorus with perfect satisfaction, and for purity of tone, durability, and all that is essential to a good Piano, I think they stand at the head of the list.

Yours, etc., WILLIAM H. DANA.

From Chas. A. Morrill and M. E. Hills.



Opinion of J. G. Shaw, the Well-known Musical Critic.

MATHUSCHEK PIANO MANUF'G CO.: The great aim of manufacturers of the Piano Forte, in times past, has been to increase the quality, purity and brilliancy of tone, or in other words, to gain power without harshness, purity and roundness of tone without metallic effect, and brilliancy in the upper notes, with a continuous, or as is sometimes called, a singing tone.

Chickering made the first grand stride in this direction, and for years led the van; Steingway followed, scarcely behind; and lastly, Mathushek with his Orchestral.

Chickering achieved all these combinations without the necessary stability, which Steingway has partially secured. Mathushek, in combination, has excelled them all, and has overcome many obstacles never before attempted.

First—In power, brilliancy, and purity of tone, there can be no question. Secondly—For stability, roundness and continuousness, or singing tone, he stands at the head.

Thirdly—In reducing the size to meet the wants of all classes, without impairing the volume of tone, and securing in the construction of the Piano an equal distribution of the strain of the strings upon all parts of the frame, thereby removing the most serious obstacle to durability and uniformity.

These facts are not to be disputed by any candid, unbiased mind in the country. The writer is willing to concede to Messrs. Chickering, Steingway, Mathushek and others, separately, all the improvements they have individually secured, yet conscientiously believes that Mathushek has in reality taken a step in advance of all makers of Pianos in the world, and one which coming time will justify accord to him.

J. G. SHAW.

SIX THOUSAND ONE HUNDRED DOLLARS' WORTH

Of these justly celebrated Mathushek Pianos were sold from Wells' Music Store during the year just passed (1882). These Pianos, ranging in price from FIVE HUNDRED TO ONE THOUSAND DOLLARS, have been purchased by that class of our citizens who have the Good JUDGMENT to purchase a Piano "that would sound well after TEN YEARS' USE."

THE FINEST GERMAN, FRENCH AND ENGLISH PIANOS,

And cheaper grades of American Pianos, you will find at WELLS' MUSIC STORE, MARKED DOWN so low that you will wonder why other dealers are obliged to charge ONE HUNDRED DOLLARS more for the same article. TWO HUNDRED AND FIFTY DOLLARS is all we ask for a GOOD GERMAN or FRENCH PIANO of the SAME QUALITY that Other Dealers have been selling for THREE HUNDRED AND FIFTY DOLLARS. "A Word to the Wise," etc.

A LARGE STOCK OF ALL KINDS OF BRASS BAND INSTRUMENTS.

We are now able to furnish COMPLETE SETS OF BAND INSTRUMENTS, or any Single Instrument. As we buy these instruments For Cash, and import them FROM GERMANY DIRECT, we are able to Sell Them Below San Francisco Prices.

SMALL MUSICAL INSTRUMENTS OF EVERY DESCRIPTION.

IF YOU WISH TO PURCHASE AN

Accordeon, Flute, Guitar, Bass Drum, Snare Drum, Triangle, Clarionet, Piccolo, Music Box,
Organette, Fife, Tambourine, Concertina, Set of Bones, Violin, Zither, or Harmonica,

We have the Largest and Most Complete Stock ever seen west of the Pacific Coast.

Three Thousand Dollars' Worth of the Above Goods have Just been Received Direct

From the manufacturers in Germany. On account of the low rate of Hawaiian duties, we are able to sell the above instruments at SAN FRANCISCO PRICES or LESS! Our stock of Accordeons comprises every style and size, with prices from \$2.50 to \$20.00; Guitars from \$6.00 to \$125.00.

WE HAVE MORE THAN FIFTY DIFFERENT STYLES OF MUSIC BOXES IN STOCK,

Ranging in price from \$2.00 to \$75.00; and STRINGS FOR EVERY KIND OF INSTRUMENT.

STANDARD ORGANS, CABINET ORGANS, CHURCH ORGANS, COTTAGE ORGANS, SCHOOL ORGANS

and Palace Organs.

A large variety of the above-named Organs always in stock, and FOR SALE CHEAP. Having bought these Organs for spot cash from manufacturers in the East, and having had them shipped DIRECT to us around the Horn, enables us to SELL them for less than we were obliged to pay for them in former years. A LIBERAL DISCOUNT ALLOWED TO SCHOOLS AND CHURCHES. ALEXANDER HARMONIUMS, ONLY FIFTY DOLLARS!

THE MUSICAL CABINET, OR SELF-ACTING ORGAN!

The Greatest Musical Wonder of this or Any Other Age! Plays a Hundred Thousand Tunes or More!

In fact, there is no LIMIT to the number. Costs LESS than a good Organ, and WILL LAST A LIFETIME. New Music can be purchased at any time, at a TRIFLING COST. For sale at WELLS' MUSIC STORE.

A Curious Fact--Furniture at Nearly 50 Per Cent. Discount.

It is a curious fact that since we began to handle Furniture other dealers in our vicinity have reduced prices about 50 per cent! Chamber Suits that were sold at \$75 and \$80 three years ago are now selling for FORTY and FORTY-FIVE DOLLARS. This is curious, because Furniture cost no more in San Francisco three years ago than now. WE DO NOT KEEP A LARGE STOCK OF ALL KINDS OF FURNITURE, but we always have a nice lot of FINE and LOW PRICED GOODS, which we offer at a fair living profit. WE KEEP FURNITURE ENOUGH TO REGULATE THE PRICES AND PROTECT THE PUBLIC. Come to us if you can not buy at a reasonable price elsewhere.

GEORGE F. WELLS, Sole Agent for the Wakefield Rattan Furniture, and many other First Class Furniture Houses.

Comfortable Chairs for Rent--This will interest all who have been seated on those hump-back Chairs that have been so long rented at \$2.50 per dozen. We rent comfortable Chairs at TWO DOLLARS per dozen. Orders by Telephone No. 119 promptly attended to. 2,000 CHAIRS to arrive by the Amy Turner, now due from Boston, and 1200 more to arrive by the Stillman B. Allen. The above comprises every style of Chair used here and will be sold as cheap as you can buy the same quality of Chairs in San Francisco. The Best Styles of WASHINGTON WOOD CHAIRS will be sold by the case at SEVEN DOLLARS per dozen, CASH, and other styles at the same rate.

GEORGE F. WELLS, Sole Agent for the Celebrated Heywood Brothers' Chairs.

FIRE PROOF AND BURGLAR PROOF SAFES--The celebrated HERRING SAFES were selected for me by my Agent in New York on account of their being (in his opinion) the VERY BEST SAFES in use. I may add that this gentleman is General Agent for several makes of Safes in New York City, and knows the REAL WORTH of all kinds of Safes. The Herring Safe he claims to be PRE-EMINENTLY THE BEST for all practical use.

GEORGE F. WELLS, General Agent for the Hawaiian Islands.

The Royal St. John Sewing Machine--The only perfect double thread machine. Runs forward and backward without changing the direction of the work. Many thousand dollars' worth of these machines have been sold by me here in Honolulu, and they have gone to all parts of the Islands, giving the Best of Satisfaction everywhere, as our increasing sales give proof. (N.B.—We shipped six of these machines on Tuesday of this week, February 20th.) For Sale at Wells' Music Store; GEORGE F. WELLS, Sole Agent for the Hawaiian Islands.

DECORATIONS AND ARTISTIC EMBELLISHMENTS FOR THE HOME!

This is a very important branch of our business, and we have been several years bringing it to its present state of perfection. It will be readily understood that in attempting work of this nature we must not only have a large and varied stock of fine decorative goods, but we must also have fine taste in order to arrange them to the best advantage. And you would only have to take a look through our Large Double Store on Fort Street to be convinced that we have the stock from which to select Artistic Decorations and Embellishments to make the Home Beautiful.

"If the eyes were made for seeing, then beauty is its own excuse for being."

As an illustration of what we are able to do in this line, we can refer you to the residences of several of our prominent citizens. Fine Lambrequins Making and Draping a Specialty. Some of the Finest Lambrequins to be found in this city were made at our establishment. New designs are being received by every mail. FLORAL DECORATIONS FOR PARTIES, WEDDINGS, FUNERALS, Etc. We have on hand a large variety of Wire Designs for Floral Decorations, which we Rent Filled with Flowers at a reasonable rate. PAINTINGS, ENGRAVINGS, CHROMOS, CORNICES, PICTURE MOLDINGS, Etc., Etc. It has been our chief aim to establish a house here in these Islands where any one could find anything they could desire for fitting up and decorating any kind of home, from Cottage to Palace. How well we have succeeded we leave the public to decide. PICTURE FRAMES OF EVERY DESCRIPTION MADE TO ORDER. Call and examine our extensive stock of Gold and all other kinds of Moulding, and be convinced that we are fully prepared to do everything in this line. A LIBERAL DISCOUNT GIVEN TO THOSE WHO PURCHASE LIBERALLY. We can furnish you with any kind of Upholstered and Bedroom Furniture, odd Chairs, and Rattan Suits; give you Lambrequins and Draperies to match; hang upon your walls any kind of Paintings, or Engravings; give you a choice from a large number of Pianos, and decorate your homes according to the latest styles of JAPANESE ART. Many other lines of goods that we handle and would be glad to advertise, but are obliged to leave them out for want of space.

GEORGE F. WELLS,

Nos. 105 and 107 FORT STREET, HONOLULU, H. I.

HONOLULU, February 24th, 1883.